

Hoe maak je een Bulkrenewal?

Met een Bulkrenewal kan je een licentie pro rata laten berekenen. En kan je een licentie tot een gewenste datum laten (gelijk)lopen (co-termen).

1. Log in op de WatchGuard portal. Eens je bent ingelogd krijg je dit scherm:

WatchGuard Partner Portal

Welcome Nabila Kanjaa, Distributor ([update your profile](#))

PartnerWatch
Have the sales tools you need in the palm of your hand.
Search for "PartnerWatch".
Download on the App Store | GET IT ON Google play

Sales
Renewals Manager
Track and quote your renewal opportunities.
View 30 min training video

Product
XTMv/XC Sv Evaluation
Request a 30-day trial version of any WatchGuard virtual edition

Programs
WatchGuardONE Overview Presentation
The next level of secure channel partnership

Marketing
New! Site Syndication
Offer the latest product info on your website

Training
Partner Training Overview
Download the Partner Guide to Technical Training & Documentation

2. Dan klik je op Renewals Manager. (je kan ook een filmje bekijken hierover)

<https://www.youtube.com/watch?v=Rqke-CIyOF4&hd=1>

dan kom je in volgend scherm:

Opportunities **Claim**

Opportunities

Personalised for Nabila Kanjee (DCB (Data Communication Business)),
3,183 contracts listed. Pipeline value is 2,272,426.71 of which 606,344.41 USD is urgent.

1 2 3 4 5 6 7 8 9 10 ... Page Size 10

Status	Device Owner	Customer Name	Expiry Date	Product Description	MSRP (USD)	Primary Quote Number	Claimed	Det
<input checked="" type="checkbox"/> Expired			23-Aug-2010	Firebox® X550e with 1-Year LiveSecurity®	633.00		<input checked="" type="checkbox"/>	
<input type="checkbox"/> Expired			24-Aug-2010	Firebox® X55e with 1-Year LiveSecurity®	220.00	00530913_001		View
<input type="checkbox"/> Expired			26-Aug-2010	Firebox® X10e	111.00	00439553_001	<input checked="" type="checkbox"/>	View
<input type="checkbox"/> Expired			27-Aug-2010	Firebox® X550e	633.00	00560833_001		View
<input type="checkbox"/> Expired			03-Sep-2010	Firebox® X20e with 1-Year LiveSecurity®	143.00	00528452_001		View
<input type="checkbox"/> Expired			09-Sep-2010	Firebox® X20e with 1-Year LiveSecurity®	143.00	00518396_001		View
<input type="checkbox"/> Expired			05-Sep-2010	Firebox® X20e with 1-Year LiveSecurity®	143.00	00516798_001		View
<input type="checkbox"/> Expired			10-Sep-2010	Firebox® X20e with 1-Year LiveSecurity®	143.00	00513918_001		View
<input type="checkbox"/> Expired			11-Sep-2010	Firebox® X10e with 1-Year LiveSecurity®	119.00	00473566_001		View

Details Services Contacts Quotes

Status: **Expired**

Claimed:

Device Owner: [blurred]

Device Owner Account Number: ACC-0275391

Customer Name: [blurred]

Serial Number: [blurred]

Friendly Name: [blurred]

Start Date: 23-Aug-2007

Expiry Date: 23-Aug-2010

MSRP (USD): 633.00

Search Export Export All Select Columns

Drop Claim Quote/Co-Term

Active Due Urgent Overdue Expired

Mouseover each status icon to view its description.

- Indien je het serienummer al geclaimed hebt, dan kan je gewoon op de knop "Search" klikken en zoek je het serienummer op. Als je het serienummer nog niet geclaimed had, moet je dit eerst even doen door boven op de tab "Claim" te klikken. Daar geef je het serienummer in en klik je op claim.

Customer Name	Expiry Date	Product Description	MSRP (USD)	Primary Quote Number	Claimed	Det
[blurred]					All	

Search ✕

Expiry From

Expiry To

Device Owner

Customer Name

Customer Contact Name

Customer Email Address

Serial Number

Quote Number

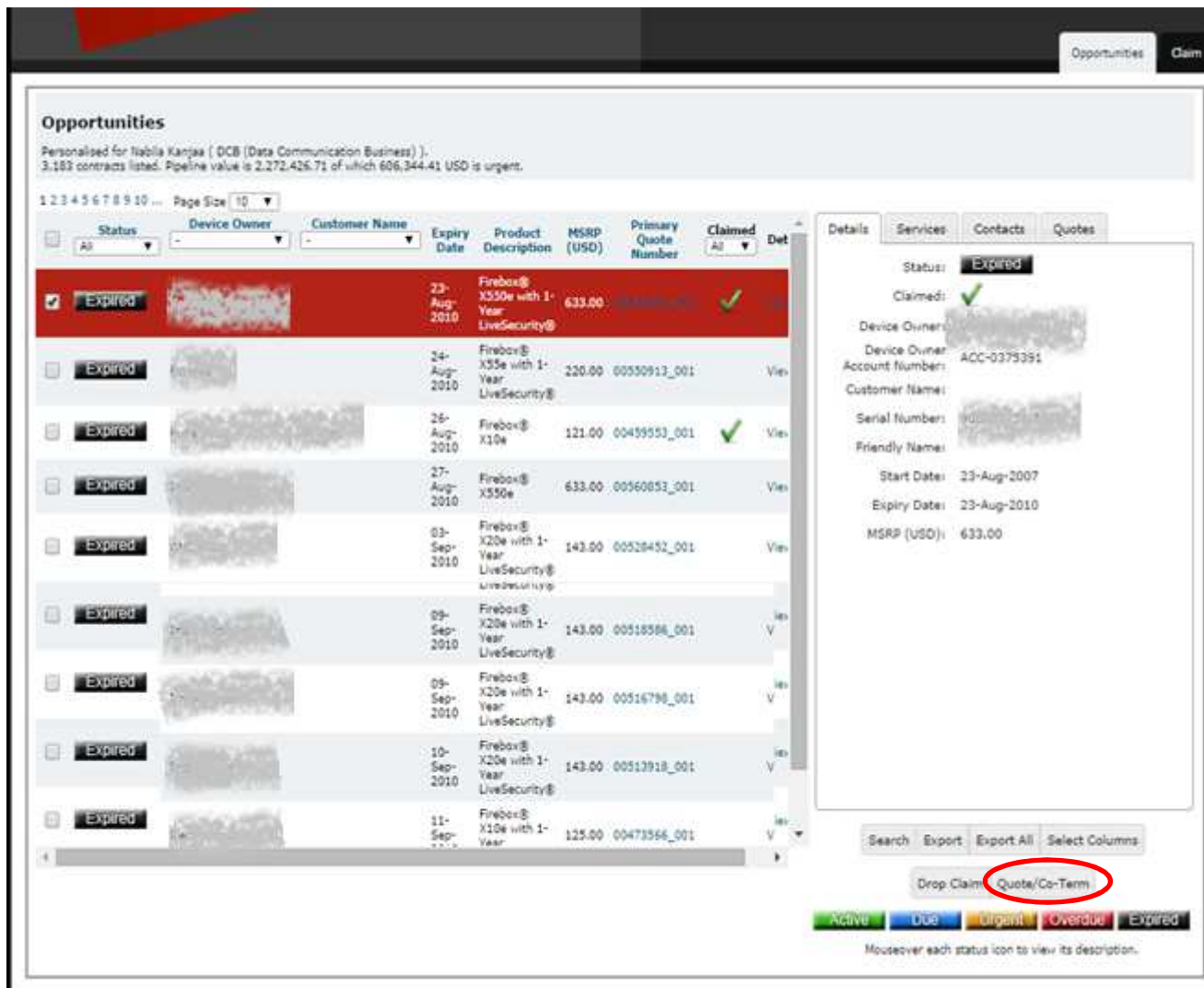
Status

Claimed

Friendly Name

Search Reset Close

- Je zal het serienummer in de lijst zien verschijnen, vink het aan en klik dan op Quote/co-Term (je kan ook meerdere serienummers tegelijk aanvinken).



Opportunities
Personalised for Itabla Kanjaa (DCB (Data Communication Business)).
3,183 contracts listed. Pipeline value is 2,272,426.71 of which 606,344.41 USD is urgent.

1 2 3 4 5 6 7 8 9 10 ... Page Size 10

Status	Device Owner	Customer Name	Expiry Date	Product Description	MSRP (USD)	Primary Quote Number	Claimed	Det
<input checked="" type="checkbox"/> Expired	[Redacted]	[Redacted]	23-Aug-2010	Firebox® X550e with 1-Year LiveSecurity®	633.00	[Redacted]	<input checked="" type="checkbox"/>	View
<input type="checkbox"/> Expired	[Redacted]	[Redacted]	24-Aug-2010	Firebox® X55e with 1-Year LiveSecurity®	220.00	00550913_001	<input type="checkbox"/>	View
<input type="checkbox"/> Expired	[Redacted]	[Redacted]	26-Aug-2010	Firebox® X10e	121.00	00459553_001	<input checked="" type="checkbox"/>	View
<input type="checkbox"/> Expired	[Redacted]	[Redacted]	27-Aug-2010	Firebox® X550e	633.00	00560653_001	<input type="checkbox"/>	View
<input type="checkbox"/> Expired	[Redacted]	[Redacted]	03-Sep-2010	Firebox® X20e with 1-Year LiveSecurity®	143.00	00528452_001	<input type="checkbox"/>	View
<input type="checkbox"/> Expired	[Redacted]	[Redacted]	09-Sep-2010	Firebox® X20e with 1-Year LiveSecurity®	143.00	00518566_001	<input type="checkbox"/>	View
<input type="checkbox"/> Expired	[Redacted]	[Redacted]	09-Sep-2010	Firebox® X20e with 1-Year LiveSecurity®	143.00	00516798_001	<input type="checkbox"/>	View
<input type="checkbox"/> Expired	[Redacted]	[Redacted]	10-Sep-2010	Firebox® X20e with 1-Year LiveSecurity®	143.00	00513918_001	<input type="checkbox"/>	View
<input type="checkbox"/> Expired	[Redacted]	[Redacted]	11-Sep-2010	Firebox® X10e with 1-Year LiveSecurity®	125.00	00473566_001	<input type="checkbox"/>	View

Details Services Contacts Quotes

Status: **Expired**

Claimed:

Device Owner: [Redacted]

Device Owner Account Number: ACC-0375351

Customer Name: [Redacted]

Serial Number: [Redacted]

Friendly Name: [Redacted]

Start Date: 23-Aug-2007

Expiry Date: 23-Aug-2010

MSRP (USD): 633.00

Search Export Export All Select Columns

Drop Claim **Quote/Co-Term**

Active Due Urgent Overdue Expired

Mouseover each status icon to view its description.



5. Dan zal er een ander venster open springen (zorg dat je pop-ups aan staan) . Bij "New Expiration" kan je de gewenste einddatum invoeren en onderaan vink je aan welke licentie je wenst te verlengen.

Quote

Quote ID	Quote Name	Valid Until	New Expiration				
00640993_001	Renewal Quote	30-Oct-2014	30-Sep-2015	Update	1 year	2 years	3 years

Use the update button to recalculate the quote after changes. Update also resets the quote validity data. Use the Save option at the bottom of the page to save any quote updates.

Updated

Customer Details

Company Name: [Redacted] Name: [Redacted]
Address: [Redacted] Email: [Redacted]
City: [Redacted] Phone: [Redacted]
State/Region: [Redacted]
Country: [Redacted]
Territory: [Redacted]
Postcode: [Redacted]

Reseller Details

Company Name: DCB (Data Communication Business) Name: Nabila Karjasa
Address: J.F.Kennedyplein 5 A1 Email: nabila@dcb.be
Postcode: B1930 Phone: +32 2 - 255 65 65
City: ZAVENTEM
Country: Belgium

Details	SKU	Current Expiration	New Expiration	MSRP(USD)	Discount %	Pro-rated Price(USD)
Product: FB_X550e						
Serial: [Redacted]						
<input checked="" type="checkbox"/> Suite						
<input type="checkbox"/>	Firebox X550e UTM Software Suite Renewal/Upgrade 1-yr	WG017446	N/A	N/A	820.00	<input type="text" value="0"/> 0.00
<input checked="" type="checkbox"/> Single Service						
<input checked="" type="checkbox"/>	Firebox X550e 1-yr LiveSecurity Renewal	WG017325	23-Aug-2010	30-Sep-2015	370.00	<input type="text" value="0"/> 370.00
<input type="checkbox"/>	Firebox X550e 1-yr SpamBlocker	WG017303	N/A	N/A	260.00	<input type="text" value="0"/> 0.00
<input type="checkbox"/>	Firebox X550e 1-yr WebBlocker	WG017310	N/A	N/A	737.00	<input type="text" value="0"/> 0.00
<input type="checkbox"/>	Firebox X550e 1-yr Gateway AV/IPS	WG017317	N/A	N/A	737.00	<input type="text" value="0"/> 0.00
<input checked="" type="checkbox"/> Upgrade						
<input type="checkbox"/>	Firebox X550e 1-yr LiveSecurity Gold	WG017327	N/A	N/A	578.00	<input type="text" value="0"/> 0.00
<input checked="" type="checkbox"/> RI						
<input checked="" type="checkbox"/>	LiveSecurity Service Reinstatement - All Firebox X Core™ Models	WG017109	N/A	N/A	430.00	<input type="text" value="0"/> 430.00
					Final Price with Discount	<input type="text" value="0"/> 790.00

Use Latest Expiry Date

Close Print Update



6. Dan klik je op save. Je zal nog steeds hetzelfde scherm zien, maar onderaan komt er een knop "Export" bij te staan, zo kan je de quote exporteren naar een excel of PDF file.

Category	Service Name	SKU	Unit Price	Quantity	Total Price
Suite	Firebox X550e UTM Software Suite Renewal/Upgrade 1-yr	WG017448	N/A	N/A	820.00
Single Service	Firebox X550e 1-yr LiveSecurity Renewal		30-Sep-2015	370.00	370.00
Single Service	Firebox X550e 1-yr SpamBlocker		N/A	260.00	0.00
Single Service	Firebox X550e 1-yr WebBlocker		N/A	737.00	0.00
Single Service	Firebox X550e 1-yr Gateway AV/IPS		N/A	737.00	0.00
Upgrade	Firebox X550e 1-yr LiveSecurity Gold	WG017327	N/A	N/A	578.00
RI	LiveSecurity Service Reinstatement - All Firebox X Core™ Models	WG017109	N/A	N/A	420.00
Final Price with Discount					790.00

Use Latest Expiry Date
Close Print **Export** Update Save

7. Wanneer je de export gedaan hebt, mag je het document naar sales@dcb.be sturen zodat wij je hiervoor een offerte kunnen bezorgen.

In pdf/Excel zou dit er zo moeten uitzien:

Products and Services Quote
Quote ID: 01171216_001
Quote Name: Renewal Quote
Quote valid until: 30-Oct-2014
New Synchronized Expiration Date: 30-Sep-2015
Quote ID MUST be on PO to place order

FOR DISTRIBUTOR AND RESELLER USE:
Distributor Order SKU:
WGBULKCRT
Quantity to Order:
790

Reseller Name: DCB (Data Communication Business)
Address1: J.F.Kennedyplein 5 A1
Address2:
City/Town: ZAVENTEM
State/Region:

Country: Belgium
Zip Code: B1930

Customer Name: [REDACTED]
Address1:
Address2:
City/Town:
State/Region:

Product	Current Expiration	New Expiration	MSRP PRICE(USD)	Prorated (USD) Price
Firebox® X550e with 1-Year LiveSecurity® Firebox X550e 1-yr LiveSecurity Renewal	23-Aug-2010	30-Sep-2015	\$370.00	\$370.00
Firebox® X550e with 1-Year LiveSecurity® LiveSecurity Service Reinstatement - All Firebox X Core™ Models	30-Sep-2014	30-Sep-2015	\$420.00	\$420.00
Subtotal:			\$790.00	\$790.00
Discount:				\$0.00
Total:			\$790.00	\$790.00